

David Jones.
Mark Richard Brokers Ltd.
Suite 10 Corum.
Crown Way.
Warmley.
Bristol.
BS30 8FJ.



22nd October 2012.

Dear David,

I just wanted to say a huge thank you for your help in finding and arranging our new household insurance policy.

With our previous insurers, Direct line, we felt after thoroughly searching the Internet that we had the best value insurance product obtainable. It came as some surprise to us upon renewal when they increased our insurance costs by over £200 without any additional benefits and despite the fact that we had never made a claim on our insurance.

You not only found a policy that matched all of the benefits that they offered but also saved us over £200 on our original insurance costs, a total potential saving of £400 on what Direct Line offered on our renewal!!

Needless to say we are extremely pleased with your service and the excellent value that you provided us with.

My car and photographic insurances will also be due for renewal in the next few months and needless to say I will be contacting you again at that time.

Not only am I very happy to recommend you but I would clearly state it is a no-brainer not too!

Warm Regards,

Marko Dutka. FBIPP



Financial Services

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David Jones
Mark Richard Insurance

Dear David,

We have recommended several customers to you and Mark Richard Insurance for a variety of insurance needs and have always been happy with the manner in which you have dealt with their enquires.

We recently referred a long standing customer of ours to you as she was looking for some car insurance having received her renewal quote.

You contacted her and we were delighted to receive a copy of the following letter:

“Dear David,

Thanks for your letter and quote for car insurance. I am very happy to accept it and the breakdown package. I enclose a cheque for £xxx and as stated in our phone conversation of today would like the policy to start on the 16th October 2012.

Thank you for your swift and efficient service”

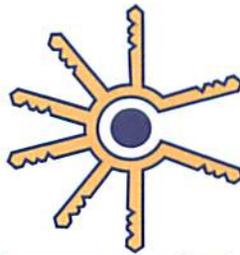
We would like to thank David for looking after our Customer so well and this is why we will continue to recommend David for anyone we know that has insurance needs as not only will they get advice on the right product that suits their needs with no hidden extras but also receive excellent Customer Service.

Many thanks

Fiona Bolt

Vivid Financial Services

A brighter approach to financial services.



Accommodation
Unlimited

24/11/2011

Testimonial for David Jones

I have used David Jones of Mark Richard Insurance to insure the lease car which is used by many employees at Accommodation Unlimited. The whole process was effortless on my part and David made sure that everything moved along swiftly whilst we were able to carry out our usual business without worrying about the car insurance. David even liaised with the dealership in order to make sure that the insurance started at the time which the car was delivered to us.

As well as using David for Accommodation Unlimited's insurance I have also referred him to colleagues to use for their personal insurance and the feedback which I have received has echoed the service which I received.

I would have no hesitation in recommending David and Mark Richard Insurance to others and will be using them again in the future for all my insurance needs as the service I received was personal and excellent.

James Tompkins

Accommodation Unlimited

Directors: P. Ellis S. Ellis

RIGSBY PROPERTY MANAGEMENT LIMITED

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Company Registered in England Registration No. 4606345



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Testimonial for David Jones, Mark Richards Insurance Brokers.

I recently received a phone call from one of my best customers enquiring about travel insurance.

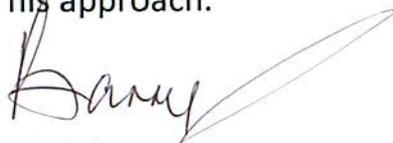
As this is not something I deal with, I suggested that I put them in touch with David to see if he could help.

This was no easy enquiry due to the customer's medical history which, to say the least, was complex!

In the event, David was able to provide the cover they required, and they are extremely satisfied.

In my business I have to think long and hard about introducing my clients to a third party, as my credibility is on the line, but this is the second introduction I've given David, both of which have been successful.

He has also sorted personal home insurance for me, and as a result of that initial meeting and his standing in Grace, I have no hesitation in recommending him to any of my friends or customers, as he is very thorough and professional in his approach.


Barry Johnson

18/12/2012



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Testimonial for David Jones at Mark Richards Insurance Brokers

21st December 2012

Having recently taken over the running of the Management Company for the block of flats where I live, I asked David to provide me with a quote for Building Insurance.

Once I told David who the current insurers are he was confident of beating their price. Very quickly David produced a quote on a like-for-like basis, and he delivered, it was much cheaper!

As this was going to be the first change I made within the Management Company, combined with the fact that I'm a personal who likes detail, I did ask David various questions, his knowledge in this area was superb, I quickly realised that I could just leave it all to him.

Just before the renewal date, David provided an updated quote, which I accepted immediately as it was again much cheaper than the renewal quote.

David made the whole process simple and hassle free, I would definitely be using his services in the future and would be more than happy to recommend him.

Thank you David, it was a pleasure working with you.



Paul Fillingham